

INFORMATION FECONS2024

The XIV International Construction Fair, FECONS 2024 will be held between April 23 and 26, 2024 at PABEXPO, a Fairground belonging to the Congress, Fair and Exhibition Organizing Company of the Palco Business Group.

SPONSOR:

- Ministry of Construction.
- Ministry of Foreign Trade and Foreign Investment.
- Chamber of Commerce of the Republic of Cuba.
- National Union of Architects and Construction Engineers of Cuba (UNAICC).
- Palco/PABEXPO Business Group

THEMES:

- Construction technologies. Structural construction and prefabrication.
- Formwork systems and false works.
- Secondary works and finishes.
- Carpentry, bars, fences and accessories.
- Tools and mini mechanization.
- Chemical products.
- Facilities.
- Smart buildings. Communication system.
- Designs and projects. Consulting.
- Computer science applied to construction.
- Programming and execution control systems and budgets.
- Work and worker protection and hygiene systems and accessories.
- Industrial, transportation and construction equipment. Cranes.
- Construction materials.
- Elevators.
- Training of human resources.
- Everything related to hydraulic resources and cement.....EVERYTHING UNDER CONSTRUCTION...

PARTICIPATION REQUEST:

Participation will be formalized using the Participation Contract Request model, through the email fuster@palco.cu or directly at the PABEXPO offices, always no less than 20 days in advance of the start of the Fair.

It is essential to acquire the status of participant in this fair that the Participation Contract Application is approved and signed by the Organizer. To confirm your reservation and receive your location, the exhibitor must pay 50% of the cost of the contracted area at the time of formalizing the request. The deadline for payment of the remaining 50% of the contracted space and services will be 20 days before the start of the Fair.

In the event that the samples to be exhibited in the Interior Area have large dimensions, weight or otherspecial characteristics, the exhibitor must notify the Organizer no less than 20 days before the start of the Fair, for evaluation and approval, in attention to the assembly specifications, coordination for access to the pavilions and requirements of the fairgrounds.

All changes in the distribution of panels or any other element related to the assembly of the stands will be charged additionally, according to their complexity and proximity to the opening date of the Fair. The Organizing Committee reserves the right when it deems it convenient for the interests of the event to make changes in the location of the stands and communicate this to the exhibitor together with the proposal for the new location. A 20% surcharge will be applied for all services required after the processing of the original request that have already been invoiced.

WAIVERS OR REDUCTIONS IN PARTICIPATION:

Reductions and/or resignations in the contracted space entail a penalty, even when it may be occupied by another exhibitor.

→ Up to 30 days before the start of the Fair: 50% of the total area.

→ Up to 7 days or less before the start of the Fair: 100% of the total area.

RATES:

1. Assembled Stand CUP 3900.00/m² (STARTING FROM 9 m²) Includes: space, aluminum structure, white modular panels (2.50 x 0.90 m), carpet, sign with the name of the firm, electricity consumption up to 500 W, protection of samples, credentials (depending on the contracted area), inclusion in the official catalog (up to 15 lines). DOES NOT INCLUDE ANY FURNITURE.

2. Unassembled Stand CUP 3200.00/m² (STARTING FROM 9 m²) Includes: space, electricity consumption up to 500 W, protection of samples, credentials (depending on the contracted area), inclusion in official catalog (up to 15 lines) DOES NOT INCLUDE CARPET.

3. Unassembled Stand (special setups) CUP 5000.00/m² (STARTING FROM 9 m²) Includes: space, electricity consumption up to 500 W, protection of samples, credentials (depending on the contracted area), inclusion in the official catalog (up to 15 lines) DOES NOT INCLUDE CARPET. Keep in mind that the exhibitor with rented free space must send PABEXPO for approval the

final design plus the remaining documents indicated in the general regulations of

Fairs, 45 days before the start of the fair in order to evaluate and authorize the construction of the stand with the specifications required by it. PABEXPO or its construction companies will have the first option to execute them, and in the event that it is awarded to another entity or different builder, it will be obliged to adjust to the rates, terms and conditions established by PABEXPO.

Construction Companies associated with PABEXPO:

AMASJ.

-. Mr. José María Pérez de la Torre, General Director.
Telf. Spain: (+34) 678500000, Telf. Cuba: (+53) 55394040
Email: jm@amasj.com

SPAN CORP.

.- Mr. Alfredo M Cañizo Casar, General Manager.
Phone Panama: (+507) 2714869 / 70, Mobile in Cuba: (+53) 52854937
E-mail: alfredocanizo@yahoo.es / acanizo13@gmail.com

FORM OF PAYMENT / FORM OF PAYMENT:

Foreign Exhibitors:

Foreign Exhibitors must make payment in EUR / USD (they must inform themselves about the exchange rates in force in Cuba at the time of making payment).

A) **BANK TRANSFER FROM ABROAD DIRECTED TO.**

Owner: Congress, Fair and Exhibition Organizing Company-OCME

Account Number: 0300000006044236

International Financial Bank (BFI)

Bank Address: Ave. 5ta y 92, Miramar, Playa, Havana, Cuba

Swift Code: BFICCUHH

Branch No. 2451

B) **ISOLTEC PAYMENT GATEWAY**

(Customer Form is attached that must be filled out by the interested party)

C) **TRANSFER OR CHECK OF HAVING ACCOUNTS DENOMINATED IN EUROS OR USD IN BANKS OF THE NATIONAL BANKING SYSTEM, addressed to:**

Title: Congress, Fair and Exhibition Organizing Company

Account Number: 0300000005628911
Bank: Banco Financiero Internacional (BFI).
Swift Code: BFICCUHH.
Bank Address: Ave 5ta y 92, Miramar, Havana, Cuba
Branch: 2451

D) **THROUGH CREDIT CARDS.**

(VISA or MASTERCARD by requesting a Link or appearing at the Pabexpo venue)

E) VIA PREPAID CARD

(Acquired in Branches and Exchange Houses of the national banking system)

National Exhibitors:

- TRANSFER OR CHECK:

Owner: EES Congress, Fair and Exhibition Organizing Company.

Does not count 0523220047250014

Metropolitan Bank

Bank Address: 146th Street between 11 and 17D, Siboney, Playa

SWIFT: BMNBCUHH

Branch 232

- CARD ISSUED BY NATIONAL BANKS ON A BUSINESS BASIS

All fees will be payable in the established official currency and in the case of bank transfers made from abroad, these will be adjusted to the currency and exchange rate indicated on the invoice issued by PABEXPO, which will also contain the name of the recipient, bank and number of accounts that in any case will coincide with the information reflected in the Participation Contract Application.

PABEXPO for the collection of the aforementioned rates may be assisted by entities dedicated to managing collections and payments.

ACCREDITATION: The number of free credentials for exhibitors will correspond to the contracted area. For each additional credential for a stand, the exhibitor must pay 960.00 CUP.

- From 9 m² to 16 m²: 3 credentials
- From 18 m² to 30 m²: 4 credentials
- From 32 m² to 50 m²: 5 credentials
- From 51 m² to 80 m²: 6 credentials
- From 81 m² to 100 m²: 8 credentials
- More than 100 m²: 10 credentials

The credentials are personal and non-transferable and will be withdrawn in case of incorrect use, and will not be returned, so if the exhibitor wants to remain at the Fair, they will have to pay 960.00 CUP for a new credential.

PROFESSIONAL VISITOR: Businessmen, entrepreneurs, buyers, professionals and those interested in visiting the Fair may register as professional visitors at a cost of 2500.00 CUP;

This accreditation includes: the right to visit the Fair every day, access to the catalogue, participation in official activities such as the opening ceremony and awards ceremony and making commercial contacts.

ASSEMBLY: The assembly of the stands will be carried out based on the design or scheme presented by the exhibitor and approved by the Organizing Committee, otherwise no type of claim will be accepted. The assembly system used by PABEXPO is modular with standard measurements in its elements, so any design that involves cutting or transforming these will imply an additional cost.

ASSEMBLY RIGHTS: Companies and individuals who work on decoration and/or assembly must pay a fee of 1200.00 CUP per credential and in the case of special assembly 2880.00 CUP. Credentials for assembly and disassembly will only give access to the Enclosure Room indicated therein and during these stages. The improper use of them entitles the Fair authorities to remove them and prohibit the entry of the people involved.

The times and days of the assembly stage are those set by the Organizing Committee and when exceptionally required, extending them due to the needs of the exhibitors, the additional time will be billed in accordance with the established rates. At all times, the request for additional time will be communicated to the Organizer no less than 24 hours in advance of the date on which you wish to work outside the established schedule.

OFFICIAL CATALOG:

The Fair publishes an official catalog of its exhibitors that includes all exhibiting firms in alphabetical order by country and by classification of the products on display, as applicable. The exhibitor has the right to include up to 15 lines of text in his company's products and/or services. Attention must be paid to the information that you wish to publish, since the information used will be that which comes exclusively from the data provided by the exhibitors, it must be delivered in digital or printed format and written clearly. The Organizing Committee is not responsible for errors or omissions and will make the necessary arrangements in cases that do not correspond to the form and style of the Catalog.

The exhibitor will also have the possibility of including advertising in this catalogue, in accordance with the established rate. The originals must be sent to the

Organizer ready for printing (final art), in PDF format and dimensions of 16 x 22 cm.

SAMPLES TO DISPLAY: The PALCO Freight Forwarding Agency is the official agent of the fair for transitory services and customs clearance. All information regarding arrival times for goods and documents necessary for dispatch can be obtained through:

→ PALCO Freight Forwarding Agency (Transitaria)
Calle 180 corner 15 Rpto. Siboney, Beach
Post Office Box 16046, Havana, Cuba
Telephone: (53) 7271 3669. E-mail: lianetfernandez@palco.cu
VISAS: Exhibitors and participants can travel to Cuba with a tourist card that they can acquire at the Cuban consulates in their respective countries.

ACCOMMODATION: Mrs. Dania D. Gómez Lescaille Esp.
Accommodation

Hotel Palco Phone: 7 204-7235 Email:
reserva@hpalco.palco.cu
Ave 146 e/11 and 13 Reparto Cubanacán

IMPORTANT DEADLINES TO BE TAKEN INTO ACCOUNT BY EXHIBITORS

Request for Participation Contract (if capacity exists)

March 14, 2024

Payment of 50% of the contracted stand upon delivery of the Participation Contract

Payment of the remaining 50%, furniture/services

March 29, 2024

Sending advertisements

March 13, 2024

Booth design submission March 13, 2024

Arrival of goods by sea

March 22, 2024

Arrival of goods by air

April 5, 2024

Assembly begins April 8, 2024

Delivery of modular stands to exhibitors April 12 to 14, 2024

FAIR Session April 23 to 26, 2024

Stand dismantling by exhibitors

April 27 to April 30, 2024

ORGANIZER CONTACTS Yamila Fúster Evora

Professional Organizer of Fairs and Exhibitions

Ave. 17 e/ 180 and 182, Office N°6 Rpto. Siboney,

Municipality Playa, Havana

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